

DANIELLE CHERI RANOVA

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OBJECTIVE Hospitality industry internship position

**PROFESSIONAL
EXPERIENCE** Nike, Inc.
2011 – present
Sales Associate

- Deliver premium customer service
- Identify merchandise opportunities and develop markdown lists based on selling feedback to expedite sales and generate additional revenue
- Maintain inventory to fit selling floor standards
- Restore use to inventory previously considered unusable
- Supervise associates within a designated area
- Train and develop new associates
- Perform troubleshooting for customer concerns
- Handle various payment options, including personal and travelers checks
- Increase daily sales as a team to meet budget for fiscal year

Mission Pie
Fall 2012

Back of House Intern

- Cleaned equipment for daily food preparation
- Cleaned and prepared fruits and vegetables
- Assembled and accurately measured ingredients
- Maintained safe, sanitary, and orderly work area

Perfect Studio
2008 –2011

Photographer

- Performed accounting duties at shift's end
- Oversaw management duties in absence of manager
- Assisted in editing major guests' projects
- Single-handedly customized minor guests' projects

EDUCATION

University of San Francisco, San Francisco
Bachelor of Science – Business Administration, December 2015
Major: Hospitality Management
Major GPA: 3.36 Overall GPA: 3.25

CERTIFICATIONS

Cvent Certified
Organization: *Cvent Network*

Certified Food Safety Manager
Organization: *Network Registry of Food Safety Professionals*