



**Julie Shen**  
**Scotwork**

In the course of her 30 year career in corporate training, coaching and consulting, Julie has worked within a myriad of industries including, healthcare, bio-tech, hospitality, Tour and Travel, hi-tech and telecommunications. In this span, she trained and coached executives, managers and top team members from many of the largest firms within the USA, Europe, Asia and the Middle East.

Beginning in the travel industry, Julie has worked in corporate travel, leisure travel, group travel and incentives.

Julie focuses on communication and negotiation skills, giving her clients the tools and direction to impact their business and see higher revenue. Focusing on specific objectives, Julie works with clients on both developing and delivering a message that is geared to achieving specific goals and outcomes. Julie uses a direct and practical approach which allows her clients to immediately implement the skills and drive profits.

Julie has provided coaching services for small boutique organizations and large corporations. Her passion, direct style and commitment, allow her clients to reach their objectives.

Client list includes:

Allergan, GSK, Jewish Hospital of Louisville Kentucky, Siemens, Saint Louis Children's Hospital, Pacific Communications, Universal Studios, Disney, Sun Microsystems, Sony, Canon, Magic Software, Ritz Carlton Hotel Group, Four Seasons Hotels, Mandarin Oriental Hotels, Wyndham Hotels, Starwood Hotels, Boeing, CBRE and Avis/Budget Group.